




Job Title:	Senior Estimator
Location:	Concorde Way, Millenium Business Park
Full Time/Part Time:	Full Time (On Site)
Salary:	TBC
Date of Release:	17 December 2025

Company Overview:

Established in 2015, the IDSL Group of companies has fast expanded to include three significant brands and currently enjoys a turnover of £50m per annum.

One Group: Three Brands: Endless Possibilities

 <u>Integrated Doorset Solutions Limited (IDSL)</u>	 <u>Fire Door Inspection Solutions Limited (FDIS)</u>	 <u>Hartland Fire Holdings Ltd (HFHL)</u>
<p>A manufacturer of joinery products & leading supplier of performance timber door sets, glazed screens and architectural ironmongery. As well as a timber-based joinery manufacturer producing door frames, skirting, architrave, glazed screens and other associated joinery products.</p>	<p>A service orientated business specialising in the inspection, maintenance, and replacement of fire doors.</p>	

Continued significant investment has allowed the teams to establish two state-of-the-art manufacturing plants based in the East Midlands. These two bright modern facilities provide over 100,000sqft of manufacturing space and have been designed to include 'all-new' high efficiency processing centres including the latest in CNC engineering, high precision through feed cutting equipment, a revolutionary robotic surface coating system together with the latest in post-forming technology allowing us to wrap both high impact PVC's and laminates to doors and frames alike. With the capacity to produce 1000+ doorsets per week, the IDSL group of companies is working with major National and Regional contractors as well as key joinery Sub-Contractors to deliver crafted products and services throughout the United Kingdom and beyond. Having recently installed over 2300 solar panels to our Millennium Business Park plant, the business is committed to reducing its carbon footprint and is actively engaged in a Carbon Reduction Plan against PAS 2060, the internationally applicable specification for the demonstration of carbon neutrality. As a single source supplier and services provider of doorsets and ironmongery our mission is simple – to deliver ultimate reliability through a culture of excellence leading the industry in our commitment to service.

Job Specification:

- Confidently produce quotations for bespoke doorsets & ironmongery packages, as well as panelling and joinery items, in line with the business margin structure, ensuring compliance with certification.
- Confidently assist customers with project enquiries and project specific queries.
- Navigation of folder structure and servers.
- Identifying scope for value engineering as well as gaps or contradicting information within project enquiries and relaying these back to our customers.
- Attend internal project handover meetings to formally handover 'won' orders to our contracts team.
- Attend meetings with customer base where required providing design resolutions where the intent not achievable.
- Engaging with customers to determine project requirements and delivery timescales.
- Provide guidance to customers in relation to Approved Documents and industry standards.
- Training / mentoring members of the team.

KPI's:

- Estimating output against set monthly targets.
- Quotations returned in line with customer return dates.
- Non-Conformance in line with the business expectations.
- Conversion Rates in line with the business expectations.

Knowledge, Skills and Experience

- Self-motivated and organised individual that also offers excellent communication and interpersonal skills.
- A strong team-player with a drive to succeed.
- Time management skills with the ability to multi-task and prioritise work.
- High standard of accuracy and attention to detail.
- Experience of estimating.
- Understanding of Doors and Doorsets.
- Technical understanding of doorsets and ironmongery.
- Advanced / Excellent Excel knowledge, V look up, Formulas, Pivot tables.
- Detail orientated.
- Knowledge of Approved Documents and industry standards.

How to apply:

Email recruitment@integrateddoorsets.com with CV and optional Cover Letter

Closing Date: Friday 16 January 2026

Integrated Doorset Solutions Limited is an equal opportunities employer and discrimination on the grounds of colour, sex, religion, race, ethnic origin, or sexual orientation is strictly forbidden.



Join our team and become part of an inclusive workplace that values and supports everyone. As a proud member of the Disability Confident scheme, we are committed to creating opportunities for talented individuals with disabilities. We strive to remove barriers and ensure all employees can achieve their full potential. Embrace this chance to contribute to a diverse and dynamic team that is dedicated to promoting equality and accessibility in the workplace.