




Job Title:	Senior Estimator
Location:	Concorde Way, Mansfield
Full Time/Part Time:	Full Time
Salary:	TBC
Date of Release:	Wednesday 15 April 2026

**Company Overview:**

Established in 2015, the IDSL Group of companies has fast expanded to include three significant brands and currently enjoys a turnover of over £55m per annum.

**One Group: Four Brands: Endless Possibilities**

 Integrated Doorset Solutions Ltd (IDSL)	 Fire Door Inspection Solutions Ltd (FDISUK)	 Hartland Fire Holdings Ltd (HFHL)	 Fire Doors Rite Ltd (FDR)
<p>A leading manufacturer of performance doorsets, glazed screens and architectural ironmongery, producing high-quality frames, architrave and joinery. Integrated Doorsets blends craftsmanship with advanced manufacturing to deliver reliable, compliant products.</p>	<p>A service-focused specialist delivering fire-door inspections, maintenance, repairs, and replacements, ensuring ongoing compliance, safety, and trusted lifecycle performance across diverse sectors.</p>	<p>A specialist provider of fire-door inspections, maintenance, and compliance services for defence and public-sector environments, delivering assured safety, certified performance, and dependable long-term asset protection.</p>	<p>A specialist provider of fire-door inspections, maintenance, repairs and certified installations, supporting defence and commercial estates with rigorous compliance, trusted processes and fully traceable fire-safety assurance.</p>

The IDSL Group brings together specialist manufacturing and compliance businesses, Integrated Doorsets, FDISUK, Hartland Fire, and Fire Doors Rite, to deliver complete fire-door and passive-fire protection solutions. Through sustained investment, the Group operates three state-of-the-art manufacturing plants in the East Midlands, providing over 135,000 sq. ft of modern production space. These facilities feature advanced CNC machining, precision through-feed cutting, robotic surface coating, and the latest post-forming technology, enabling high-quality manufacture at scale with capacity exceeding 1,000 doorsets per week.

Integrated Doorsets supports major national and regional contractors across the UK and beyond, while FDISUK, Hartland Fire, and Fire Doors Rite deliver industry-leading inspection, maintenance, repair, installation, and compliance services across healthcare, education, residential, defence, and wider public-sector environments. Together they provide end-to-end lifecycle assurance backed by extensive fire-test evidence and trusted compliance processes.

The Group continues to grow responsibly, including the installation of over 2,300 solar panels as part of its PAS 2060-aligned carbon-reduction plan. Unified as a single-source provider of doorsets, ironmongery, and compliance services, our mission is simple: to deliver ultimate reliability through a culture of excellence.

## Job Specification:

We're looking for an experienced Senior Estimator to join our growing team at Integrated Doorset Solutions Ltd. In this key role, you'll deliver accurate, compliant estimates for bespoke doorsets and ironmongery packages, working closely with customers and internal teams from enquiry through to handover. You'll bring strong technical knowledge, commercial awareness and attention to detail, while also supporting and mentoring others. This is a great opportunity to join a successful, forward-thinking group with modern manufacturing facilities, major UK projects and a strong focus on quality and compliance.

- Confidently produce quotations for bespoke doorsets & ironmongery packages, as well as panelling and joinery items, in line with the business margin structure, ensuring compliance with certification.
- Confidently assist customers with project enquiries and project specific queries.
- Navigation of folder structure and servers.
- Identifying scope for value engineering as well as gaps or contradicting information within project enquiries and relaying these back to our customers.
- Attend internal project handover meetings to formally handover 'won' orders to our contracts team.
- Attend meetings with customer base where required providing design resolutions where the intent not achievable.
- Engaging with customers to determine project requirements and delivery timescales.
- Provide guidance to customers in relation to Approved Documents and industry standards.
- Training / mentoring members of the team.

### KPI's:

- Estimating output against set monthly targets.
- Quotations returned in line with customer return dates.
- Non-Conformance in line with the business expectations.
- Conversion Rates in line with the business expectations.

## Knowledge, Skills and Experience

- Self-motivated and organised individual that also offers excellent communication and interpersonal skills.
- A strong team-player with a drive to succeed.
- Time management skills with the ability to multi-task and prioritise work.
- High standard of accuracy and attention to detail.
- Experience of estimating.
- Understanding of Doors and Doorsets.
- Technical understanding of doorsets and ironmongery.
- Advanced / Excellent Excel knowledge, V look up, Formulas, Pivot tables.
- Detail orientated.
- Knowledge of Approved Documents and industry standards.

## How to apply:

Email: [recruitment@integrateddoorsets.com](mailto:recruitment@integrateddoorsets.com) with a CV and optional Cover Letter

Closing Date: Thursday 30 April 2026



*Integrated Doorset Solutions Limited is an equal opportunities employer and discrimination on the grounds of colour, sex, religion, race, ethnic origin, or sexual orientation is strictly forbidden.*



*Join our team and become part of an inclusive workplace that values and supports everyone. As a proud member of the Disability Confident scheme, we are committed to creating opportunities for talented individuals with disabilities. We strive to remove barriers and ensure all employees can achieve their full potential. Embrace this chance to contribute to a diverse and dynamic team that is dedicated to promoting equality and accessibility in the workplace.*